

Message Text

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44

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AGR-10 CIAE-00 INR-07

LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 CIEP-02 FRB-01

OMB-01 /049 W

----- 129912

R 110902Z JUN 75

FM AMEMBASSY KABUL

TO AMCONSUL HONG KONG

INFO SECSTATE WASHDC 2931

UNCLAS KABUL 3690

E.O. 11652: N/A

TAGS: BEXP, AF, HK

SUBJ: KANDAHAR TEXTILE MILL

REF: A. HONG KONG 6345; B. STATE 126658

1. REFTEL A) HONG KONG SHOULD BY NOW HAVE RECEIVED TERMS OF REFERENCE, BUT IN ANY EVENT, COPY OF TRS GIVEN TO TURNER REPS, REAVES OF TURNER (HK), LI OF HLK SERVICES, LTD., (CONNECTICUT ENGINEERING FIRM ASSOCIATED WITH TURNER) AND TURNER VP KUPFER.

2. FYI TURNER REPS PRESENTED IMPRESSIVELY LOW-COST PROPOSAL, W/O BENEFIT OF TERMS OF REFERENCE. TO CONFORM TO TRS, THEY WILL HAVE TO SIGNIFICANTLY INCREASE THEIR PRICE, BUT THEY ARE CONFIDENT THEY WILL STILL BE LOWEST COST. TOUFIQI REMAINS TO BE CONVINCED OF QUALITY OF PLANT AND EQUIPMENT THEY ARE PROPOSING, AND REQUIRES NEW PROPOSAL ALONG LINES OF TRS. TURNER PRESENTATION MARRED BY LATE ARRIVAL, MISSED APPOINTMENT. REPS NEVER SAW TOUFIQI, SPOKE AT LENGTH ON TELEPHONE. THEY ARE SATISFIED THEY HAVE A SOLID CHANCE AT PROJECT.

3. EMBOFF QUESTIONED THEM ABOUT US CONTENT THEIR PROPOSAL. THEY STATE ALL DESIGN AND NON-AFGHAN CONTRUCTION MATERIALS
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RIWILL BE US, EQUIPMENT WILL BE "FROM ALL OVER" INCLUDING

US,IWMANAGEMENT AND OPERATING ASSISTANCE WILL BE U.S.
ESTINAE OF POST IS A MIXIMUM OF \$20 MILLION OF
\$70 MILLION CONTRACT WILL BE PROCURED FROM US. WHILE
THIS IS PREFERABLE TO NONE, POST WILL CONTINUE TO GIVE
PRIMARY SUPPORT TO AMATEX BID.
ELIOT

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Margaret P. Grafeld
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